**Request for Quotation**

**Date: …**

**Ref. No: …**

**From: Nghi Son Refinery and Petrochemical LLC**

**Address.: Nghi son Economic zone, Hai Binh ward, Thanh Hoa province, Vietnam.**

**Subject: Request for Quotation – NSRP’s Purchase of Full Range Naphtha for 2025**

**Dear Sirs and Madams,**

Nghi Son Refinery and Petrochemical LLC (NSRP) is pleased to invite your esteemed company to participate in our tender for the supply of Full Range Naphtha for the year 2025.

We kindly request you to submit your best offer in writing to our designated tender email address. Please ensure that all information related to this tender is kept strictly private and confidential.

|  |  |
| --- | --- |
| * **Seller:** | Please provide your company’s full legal name and details. |
| * **Buyer:** | **NGHI SON REFINERY AND PETROCHEMICAL LLC (NSRP)** |
| * **Feedstock:** | **FULL RANGE NAPHTHA** |
| * **Quality:** | The product must meet the guaranteed specifications as outlined in Appendix 1. |
| * **Quantity & Tolerance:** | **Total 35,000 m3 +/- 5% at Operation Tolerance (including test cargo)**  1st Batch: tentative 10,000 m3 +/-5% (Test Cargo)  2nd Batch: 10,000 m3 – 12,000 m3  3rd Batch: 12,000- 15,000 m3 (total of 2nd and 3rd batch is 25,000 m3)  *Note: Continuation with the 2nd/3rd Batch is subject to successful performance of the 1st Batch. Buyer will notify the Seller accordingly.* |
| * **Cargo size** | 10,000 ÷ 30,000 m3 +/-5% at operation tolerance  The buyer ship will nominate the vessel to declare at NSRP’s port when they send offers. |
| * **Nominated vessel** | The supplier must nominate vessel(s) for product delivery according to the proposed lifting plan and provide the English versions of the Q88 and SIRE report, in line with the Buyer's vetting procedure. Vessel size: up to 10k DWT. |
| * **Delivery Terms:** | CIF |
| * **Loading/Delivery Period:** | **Cargo Test: From 1st to 10th Oct 2025**  The Seller shall declare the final 3-day laycan at least 15 days prior to the first day of the laycan period.  2nd Batch: tentative on 28th Nov 2025  3rd Batch: tentative on 7th Dec 2025  The Buyer will determine the final 3-day laycan for each shipment based on the cargo nominations submitted by the Seller. |
| * **Pricing:** | **Platts "Naphtha C+F Japan" monthly average ± premium/discount (USD/ton)**  The product price will be based on the arithmetic average of the daily mean quotations for “Naphtha C+F Japan” as published by Platts for the loading month. |
| * **Payment terms:** | Payment will be made in USD via telegraphic transfer, within 30 to 120 days from the Bill of Lading (B/L) date (B/L date as Day Zero). Supplier to specify the payment term within the stipulated range. |
| * **Credit** | Open Credit |
| * **Laytime** | 60 hrs SHINC at Discharge Port |
| * **Discharge port:** | NSRP Port, Thanh Hoa, Vietnam |
| * **Certificate of Origin** | To be provided upon Buyer’s request |
| * **Invoicing Quantity:** | Bill of Loading Quantity at Load Port |
| * **Inspection:** | To be mutual agreement and 100% inspection fee at Loading and Discharging Port at Seller Account |
| * **Law and Arbitration:** | English law, arbitration in Singapore administered by the Singapore International Arbitration Centre (SIAC) in accordance with the Arbitration Rules of SIAC. |
| * **Business partner form** | Please include the following documents with your offer:   * **Appendix 2 & 3**: Business Partner Forms (required under NSRP’s AML/CFT compliance program) * **Appendix 4**: Additional due diligence documents (if applicable) |
| * Offer validity period | ….. working days from Proposal Closing Time |

**Special Guidance to Bidders**

1. ***Submission Method:***

Please directly provide us with your firm offer exactly based on the above conditions through replying to this e-mail locked with a password and sending additional email of password to designate Tender email from NSRP.

1. ***Deadline & Validity****:*

Please provide your firm offer before 23:59 (Vietnam Time), September 3, 2025, with the validity till November 30 2025, Hanoi Time. We would like to ask our sellers to follow the schedule mentioned above. The buyer has the right not to consider offers that do not meet the conditions set above.

1. **Reservation of Rights**:

Please note that we reserve the right to cancel this tender if the price and / or other terms do not meet our target, or if the counterparty cannot pass the supplying capacity check at the discretion of the buyer. Thank you for your interest in this tender. We look forward to receiving your offer.

**Appendix 1: FRN Specifications**

|  |  |  |  |
| --- | --- | --- | --- |
| **Description** | **Method** | **Unit** | **Spec** |
|  |
| Specific Gravity | ASTM D4052 | - | ≥0.65 |  |
| RVP | ASTM D5191 | kPa | ≤76 |  |
| Distillation |  | | |  |
| IBP | ASTM D86 | deg C | Report |  |
| 5% | ASTM D86 | deg C | Report |  |
| 10% | ASTM D86 | deg C | Report |  |
| 30% | ASTM D86 | deg C | Report |  |
| 50% | ASTM D86 | deg C | Report |  |
| 70% | ASTM D86 | deg C | Report |  |
| 90% | ASTM D86 | deg C | Report |  |
| 95% | ASTM D86 | deg C | Report |  |
| FBP | ASTM D86 | deg C | ≤180 |  |
| Paraffins | ASTM D6839/ D6733 | wt% | ≤75 |  |
| Olefins | ASTM D6839/ D6733 | wt% | < 3 |  |
| Naphthene | ASTM D6839/ D6733 | wt% | Report |  |
| Aromatics | ASTM D6839/ D6733 | wt% | Report |  |
| Sulphur | ASTM D5453 | ppm wt | ≥15  ≤500 |  |
| Nitrogen | ASTM D4629 | ppm wt | ≤1 |  |
| Chloride | ASTM D4929B | ppm wt | ≤1 |  |
| Total oxygen | UOP 481  UOP 678  ASTM E 299  UOP 624 | ppm wt | Max 50 ppm wt |  |
| Water | Visual | - | No Free water |  |
| Copper | UOP 962 | ppb wt | ≤5 |  |
| Arsenic | UOP 946 | ppb wt | ≤1 |  |
| Lead | UOP 952 | ppb wt | ≤4 |  |
| Mercury | UOP 938 | ppb wt | ≤5 |  |
| Silicon | UOP 787 |  | ≤ 0.1 |  |
| C4- | ASTM D6839/ D6733 | % wt | <2 |  |

# **Appendix 2 - Business Partner Due Diligence Q&A**

*To be completed by individual Business Partners.*

*Please check the appropriate box:* Supplier/Seller □ Customer □

|  |  |  |  |
| --- | --- | --- | --- |
| **Identification Information (applicable to individual business partner)** | | | |
| Name of the Business Partner |  | | |
| Date of birth |  | | |
| Nationality |  | | |
| Occupation |  | | |
| Identification No. |  | | |
| Date of issue |  | Issued by |  |
| Permanent address |  | | |
| Current address |  | | |
| Name of the bank intended to use for the transaction |  | | |
| Location of the bank |  | | |
| Preferable currency to pay/ to be paid |  | | |
| Relationship with politically exposed person (e.g. PEP is supplier / seller / customer’s owner, or relatives of owner) |  | | |

I hereby guarantee that the above information is true and accurate and shall take all responsibilities in case of any misrepresentation.

Date:

*(Sign below)*

Name:

# 

# **Appendix 3 - Representation and Warranty Form**

*To be signed by**entity Business Partner.*

The undersigned, acting as the legal representative or authorized representative of <Name of the Business Partner> ("**Company**"), hereby:

1. Represents that neither the Company, any person controlling or controlled by the Company, any person having a beneficial interest in the Company, nor any person for whom the Company acts as agent or nominee in connection herewith:
2. is an individual or entity, country or territory that is named on any list of sanctioned persons issued by the United Nations Security Council or its committees, the Council of the European Union, the World Bank Group, the Vietnamese government or any other lists of sanction persons in connection with money laundering or terrorism or the financing of terrorism; or
3. conducts any crimes relating to money laundering, financing of terrorism or any other crimes in any jurisdiction.
4. [Agrees](https://www.lawinsider.com/clause/anti-money-laundering) to abide by and comply with all applicable laws, regulations and international best practices on anti-money laundering and combatting of terrorism financing.

Date:

**For and on behalf of <Name of the Business Partner>**

*(Sign & seal below)*

Name:

Title: